

The Small Business Roundtable Series

San Juan Development Association and the Fort Lewis College Small Business Center will be sponsoring a **Series of Small Business Roundtables IN SILVERTON** beginning April 15th, 2009. This Roundtable Series includes the following sessions (with guest speakers from Silverton and around the region):

DATE	SESSION	GUEST PARTICIPANTS <i>(subject to change)</i>
Wednesday, April 15 th , 6:30	Making QuickBooks Work for Your Business	Karen Hoskin, San Juan Development Association
Wednesday, May 13 th , 6:30	Harnessing the Internet for Your Success	Lisa Branner, Venture Snowboards Karen Hoskin, Beckoning Design
Wednesday, June 10 th 6:30	The Cardinal Do-or-Die Rules of Small Business	Greg Custer, San Juan Grill Kim Buck, Gear Exchange
Wednesday, July 22 nd , 6:30	Simple Strategies for Staffing, Management and Legal Structure	Paul Sunderland, SJ County Attorney
Wednesday, Aug 26 th , 6:30	Creating and Reading your Company's or Organization's Financial "Dashboard"	Dennis Reece, Citizen's State Bank Karen Hoskin, San Juan Development Association
Wednesday, Sept 7 th , 6:30	The Deal Making Process: Negotiating Everything Always	Ken Charles, Department of Local Affairs
Wednesday, Sept 23 rd , 6:30	Business Plans: Understanding their Contents and Value	Joe Keck, Fort Lewis Small Business Development Center Pete and Elizabeth Barszcz, Barz Decorative Hardware
Wednesday, Oct 14 th , 6:30	Financing your Business for Start-up, Operation and Growth: The "Goldilocks" Strategy	Brice Hoskin, Mountain Boy Sleds Ed Morlan, Region 9 EDD
Wednesday, Oct 26 th , 6:30	Make People Compete to Work for You: A Management and Recruitment Approach	Kim White, Silverton Schools
Wednesday, Nov 11 th , 6:30	Making Advertising and Marketing PAY!	Jen Ader Brill, Silverton Mountain
Wednesday, Dec 2 nd , 6:30	Managing Deadlines, Objectives and Priorities in Small Business	Maryanne Garvin, Silverton Movement Center
Wednesday, January 13, 2010	Taking the Leap: Planning Daily for Growth	Chris Landry, Center for Snow and Avalanche Studies

- Current or aspiring small business owners are *encouraged to attend*.
- 2 ½ hour sessions with roundtable discussions facilitated by Karen Hoskin at Town Hall
- **GUEST EXPERTS AT EVERY SESSION!** (see bios at www.sanjuandevlopment.org)
- \$25 per session or \$280 for all 12, if registered in advance. Scholarship funds are available.
- Register for all 12 sessions and receive an NxLevel entrepreneur's textbook, workbook, 3 additional free classes, access to research tools and databases, and a professional review of your business plan.
- Pre-register for 4 sessions, get \$15 off the 5th! Send 2 people from one business and get 20% off the 2nd.
- **Complete all 12 sessions and a business plan AND get \$150 BACK!**
- Receive 3 college credit hours through Fort Lewis College at an additional cost of \$145/credit.
- Register online at www.sanjuandevlopment.org or call 387-5101 for more info.
- Pick up registration materials at SJDA in the Miner's Union Hospital Bldg. Main Floor